

1. Are there points associated with the firm being a preferred WIRED vendor that are allocated within the Statement of Work (or other section) portion of the RFP responses?

*No, there are no "preferred" vendors.*

2. Does Southwest Indiana WIRED have price range that they are hoping the bidders to meet? What is that range?

*We have not determined a price range.*

3. I do not see other questions posted on the website ([www.southwestindianawired.com](http://www.southwestindianawired.com)). If others have been answered, where can I find questions and responses posted? Are we able to see which other firms have also asked questions?

*At this time no other questions have been asked. These will be posted to the website.*

4. In what section of the Implementation Plan does the GREEN project fit?

*It is anticipated that the stakeholders will need to be identified early on by the consultant with the help of the steering committee to gather data. From that list of stakeholders the regional energy employment network will be identified to continue driving the objectives and goals of the plan. The plan should address the timing of formalizing this network, but it would be assumed the earlier it is done the more ownership the participants have in the plan.*

5. What will be the role of the studies under the other RFPs for the GREEN project?

*At this time there are no other RFPs released by Southwest Indiana WIRED for the GREEN project. There is a request for funding to the Department of Labor for training in the areas of solar and wind technologies that had already been identified as a need by existing industries located in the region. There is an RFP for data gathering that may be useful to the successful respondent of this RFP. That study is expected to be completed by the end of November. It is our intention that the study developed under the GREEN RFP will help us to identify other curriculum and training needed by the Region's workforce to foster the growth of the energy business cluster in Southwest Indiana.*

6. Under "Implementation Plan" – there seems to be some discrepancy between what is referenced on page 11 and on page 13. Is the implementation plan a timeline for the consultant toward the completion of the study, or an implementation plan for the study's recommendations itself (or both)?

*The respondent should provide a timeline as to collecting data specific to the energy industry and the Region's workforce as it relates to this industry, while some of this data may be covered in the NES study, we anticipate that the successful respondent to this RFP will need to drill down further with the data. The timeline should also include building collaboration among industry stakeholders and forming the network so that*

*employers and educators can successfully dialogue over workforce needs and how to fill these needs. The timeline will then reference assistance to the network to execute the strategies identified. While the NES contract is for analysis and mapping, the successful respondent to the GREEN RFP shall deliver an action plan focused on energy initiatives and opportunities.*

\* The page 13 reference refers to a “regional data consulting services plan.” Is this a reference to the Data Gathering RFP which was awarded to New Economy Strategies or to the goal of the GREEN RFP?